

The background of the top half of the page is a landscape photograph showing a green field in the foreground, rolling hills in the middle ground, and a bright, hazy sky at sunset or sunrise. The bottom half of the page has a solid orange background.

# The SiEnergy Advantage

## COMPETITIVE

SiEnergy's tariff rates are competitive with other natural gas utilities. For the year ended 2010, the Railroad Commission of Texas reports that our bundled residential and small commercial rates are less than the rates charged by our larger competitor, CenterPoint Energy Entex. With the ability to negotiate rates with large commercial and industrial customers, we are on an even playing field with other larger utilities. Those rates may include fully bundled rates for both natural gas and transportation service to the customer's meter or, when the customer has the ability to secure its own natural gas supply, rates for transportation services only.

## FLEXIBLE

SiEnergy offers solutions without boundaries. We have no limitations on the geographical areas we can serve within the State of Texas. Through partnerships with pipeline companies, such as Energy Transfer, SiEnergy can deliver natural gas through any intrastate or interstate natural gas transmission pipeline. Due to our size and aggressive growth plan, we focus on crafting custom solutions to meet our customers' needs. Whether fully bundled service, transportation service, on-site power generation, or natural gas fueling is required, SiEnergy will work with its customers to craft a solution to meet our customers' needs at a competitive portfolio price.

## CUSTOMER-CENTRIC

Unlike larger utilities, each individual customer is valued by SiEnergy. We measure our success through the satisfaction of our customers. Satisfaction is achieved by providing on-site employees throughout the development of your project. On-site employees are able to respond faster to both developer and customer needs.

## QUALITY

With new infrastructure that uses the most advanced technologies, materials, and construction practices, SiEnergy assures reliable, safe and efficient operations. Unlike larger utilities that are burdened with maintaining aging infrastructure, SiEnergy's is 100% focused on building the highest quality system. At a minimum, SiEnergy adheres to the quality of service standards established by its regulators. In practice, SiEnergy strives to outperform those standards, by including features, such as automated meter reading that assures the accuracy of customer meter reads and efficient meter reading operations.

## RELIABLE

With new infrastructure, on-site employees, and a customer-centric focus, SiEnergy provides reliable service. Like all natural gas distribution utilities, reliability is also determined by the transmission pipelines to which SiEnergy connects its system. To assure reliability, whenever physically and economically possible, we create redundancy in gas supply by interconnecting to at least two different pipelines within a development project. Unlike most small natural gas distribution companies, all system pressures are monitored using the latest SCADA equipment to provide instant notification of potential delivery problems.

## EXPERTISE

We are a small company with big expertise! Unlike small companies who look for experienced management as they grow, SiEnergy's management has tremendous expertise and is looking to grow a large natural gas distribution company. Our management team has long-term experience in executive and middle management for big natural gas distribution companies such as Southern Union Company and Texas Gas Service, as well as experience in representing many utilities in rate and regulatory matters before regulatory bodies in Texas and other states.

## SECURE

1998 marked the birth of SiEnergy in Fort Bend County, Texas, when we first laid pipe in Sienna Plantation. We currently enjoy the status of being the fastest growing well-capitalized small distribution company in Texas. We are prepared to fund our growth well into the future. Our financial information is publicly available through the Railroad Commission of Texas website. The regulatory environment provides additional comfort beyond the financial strength of the company by preventing the abandonment of pipelines or the discontinuance of service without Commission approval. No gas utility operating in the State of Texas can stop providing gas to its customers, even if it is experiencing financial difficulties.



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